B2B SOFTWARE TECHNOLOGIES LIMITED Registered Office: AT 3RD AND 4TH FLOOR, AVR TOWERS, 6 – 3 – 1112, BEHIND WEST SIDE SHOW ROOM, NEAR SOMAJIGUDA, BEGUMPET, HYDERABAD – 500016 CIN: L72200TG1994PLC018351

FAMILIRISATION PROGRAMME FOR INDEPENDENT DIRECTORS

- I. The Company strives to familiarize all its Independent Directors with the Company, its business, its operating environment and the regulatory framework within which it operates, including relating to Corporate Governance.
- II. The Company's familiarisation programme covers:
 - Nature of Industry in which the Company operates, major factors influencing the industry, major industry players, their market share and about company's competitors
 - Business model of the Company, services offered by the Company, major clients, latest developments happening in the services offered by the company, add on to the services and products offered by the Company
 - Roles, rights and responsibilities of non-executive Directors including Independent Directors under the Companies Act, 2013, Listing Agreement and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other laws applicable to the Company.
 - Changes in the Corporate Governance requirements and other regulatory provisions as far as they are related to the Company and its Directors.
- III. The Company has conducted one such programme on 12th February, 2015 and another programme during November, 2015 for Independent Directors to familiarize them about their roles, functions and responsibilities under the Companies Act, 2013 and the Listing Agreements
- IV. Presentations are made to new Director who joins the Board with a brief background of the Company, its operations and is informed of the important policies of the Company including the Code of Conduct for Directors and Senior Management Personnel and the Code of Conduct for Prevention of Insider Trading, Policy on Related Party Transactions, Policy on Remuneration, Whistle blower policy.
- V. Except as mentioned above, the Company does not presently hold separate familiarisation programmes. It is Company's endeavour to keep Independent Directors informed from time to time of any developments in the regulations relating to their position as Independent Directors.